

# Llewellyn

## MOTORING CONFIDENCE

### **POSITION VACANT - USED CAR SALES CONSULTANT**

An exciting opportunity has become available for an experienced Used Vehicle Sales Salesperson to significantly develop their career in one of Queensland's most performing, progressive and sophisticated dealerships.

Our ideal applicant will have a history of proven Sales achievements at a dealership level, and will be able to apply this experience to motivating and developing themselves further within our Sales Team. We are looking for an individual who will enjoy working with a dynamic and growth-oriented dealership team, who has a genuine desire to maximise their skills, and contribute to the overall success of our expanding Dealership.

The successful applicant would be joining a 23 year old, family owned dealership of 200 staff with a great working environment, a staff gym, an on-site café and active Social Club all across three locally based facilities.

Key skills and attributes to be successful in this role include:

- Strong knowledge of the current automotive market
- Confident sales and negotiation skills
- High level of personal presentation and professionalism
- Strong motivation to achieve targets
- Used Vehicle Sales Experience

Our Used Vehicle Sales site has recently been established in the centre of town, working in conjunction with our main site. The Used Vehicle site comprises of a Dedicated Business Manager, Guest Delivery Coordinator and 2IC – all focused on achieving target and Guest Satisfaction in the sale of Used Vehicles. The Sales Yard is supported by an onsite Reconditioning workshop. Within less than one kilometre of our Used Vehicle site we also boast a smaller Wholesale site, which allows our Sales staff access to an even wider range of stock.

Not only is there a team of support staff within the Sales Department, there is also multiple teams of staff within the Dealership to carry out Guest Experience activities, IT and Marketing - also focused on supporting you in achieving your goals.

A competitive remuneration package is on offer for an individual seeking an opportunity to demonstrate their ability by ensuring the achievement of exceptional sales, profitability and Guest Satisfaction results from our Used Vehicle Sales Department.

If you would like to take advantage of this opportunity, please forward your resume and Cover Letter detailing your relevant skills and why this position is of interest to you through to our HR Manager.

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